

Petra Capital Partners is a private equity firm engaged in providing growth capital for companies located throughout the United States. Our investment team has an established record of success spanning over 20 years and deploying more than \$700 million of capital invested into more than 100 companies. We are seeking investments for our new fund, Petra Growth Fund IV.

Transaction Types

- Growth capital
- Recapitalizations
- Buyouts
- Shareholder liquidity
- Platform buy and build

Healthcare Themes

- Access to care
- Aging at home
- Value based care
- Integrated care
- Pediatric & adolescent care







Financial Characteristics

- \$10+ million revenue
- 20% Revenue growth
- High gross margins
- Positive EBITDA
- \$5 to \$20 million check size

Flexible Capital Solutions

- Minority Equity
- Subordinated Debt
- Control Equity

Current Healthcare Portfolio

Cardiovascular Care	American Vascular Associates		Network of outpatient vascular and endovascular centers in the South, Mid-Atlantic, Midwest and Northeast.
Mental Health	Turnwell Mental Health Network		Outpatient mental health company providing care to patients suffering from a range of mental health issues.
Behavioral Health	Acute Behavioral Health		Operator of non-hospital inpatient psychiatric treatment facilities serving adolescents.
Post-Acute Care	Centerline Healthcare		Provider of non-clinical support services to post-acute care medical practices throughout the U.S.
Behavioral Health	Support, Inc.		The largest provider of residential IDD services in the state of Colorado.
Homecare	Aging With Comfort		Philadelphia, PA based provider of non-medical homecare services to the elderly and disabled.
Physical Therapy	Doctors of Physical Therapy		Provider of physical therapy services utilizing doctorate-level therapists to serve clinics in the Midwest.
Hospice	Three Oaks Hospice		Dallas, TX based provider of hospice and palliative care services.
Homecare	Etairos Health		Etairos Health is a St. Petersburg, FL based provider of skilled and non-medical home-based care.
Autism Services	ABS Kids		Provider of ABA therapy services to children with autism spectrum disorder.

Current Healthcare Portfolio Continued

Behavioral Health

SUN Behavioral Health



Operator of freestanding psychiatric hospitals and outpatient programs.

Urgent Care

Urgent Team



Operator of urgent care clinics in the Southeast, U.S.

Select Prior Healthcare Investments

Pharmaceutical Services

CareMetx



Realized: 2021. Provider of hub services, innovative technology, and data to pharma, biotech, and med device companies.

Hospice

New Century Hospice



Realized: 2016. Dallas, TX based provider of hospice services, primarily to Medicare patients.

Specialty Pharmacy

Salveo



Realized: 2015. Provider of specialty pharmaceutical services for patients with chronic conditions.

Pediatric Therapy

Santé Pediatric Services



Realized: 2012. Independent pediatric therapy services provider based in Fort Worth, TX.

Outsourced Hospital Services

Specialty Care



Realized: 2011. Provider of outsourced clinical services to hospitals and health systems nationwide.

Current Segments of Interest

Home-Based Primary Care

Primary and urgent care in a home health setting, focused on seniors.

Women's Health

Healthcare to women before, during and after childbirth.

Pediatric Home Health

In-home nursing services to the pediatric population.

Pain Management

Treatment, therapy, and injections to ease chronic pain.

Outpatient Behavioral Health

Outpatient mental health services to children, adolescents, and adults.

Addiction Treatment

Addiction treatment services in outpatient, inpatient, and residential settings.

Vascular Surgery

Vascular surgery in an OBL outpatient setting.

ENT and Allergy

Ear, nose, and throat and allergy services.

Chronic Kidney Disease and Renal Care

Lower cost alternatives to traditional dialysis emphasizing prevention and patient engagement.

Fertility Services

Services including IVF treatment, reproductive tissue management and fertility benefit management.

Veterinary Medicine

Prevention, diagnosis and treatment of animal disease.

Consumer Health & Wellness

Services that promote the wellness of physical and mental health and appearance.

Healthcare Case Studies



Salveo Specialty Pharmacy was formed to acquire and manage high quality specialty pharmacies throughout the United States servicing patients with chronic conditions. Petra backed the management team to pursue an acquisition strategy in partnership with co-investors Three Arch Partners, New Spring Capital and Sofinnova Ventures. In addition to providing creatively structured capital, Petra served on the Board of Salveo and was instrumental in providing strategic direction to the Company. Petra also recruited a former CVS Caremark EVP of Specialty Pharmacy Services to serve as an industry expert on the Board of Directors. Salveo was the recipient of the 2015 SBIA Portfolio Company of the Year Award and was eventually acquired by publicly-traded pharmacy benefit manager Catamaran.



New Century Hospice, based in Dallas, was formed to acquire and manage high quality hospice operations throughout the United States. The management of New Century has over 50 years experience in the industry including co-founding Odyssey Hospice, the largest pure play hospice in the U.S. Petra invested \$8 million of subordinated debt and \$4.7 million of equity to support the Company's growth plans. In January 2016, New Century was acquired by Curo Health Services, a portfolio company of Thomas H. Lee Partners.



Santé Pediatric Services, based in Fort Worth, TX, is the largest independent pediatric therapy provider in Texas, providing physical, occupational and speech therapies in either a home or clinic setting. Petra invested \$5.4 million of subordinated debt and equity in support of the buyout of the company in partnership with Enhanced Equity Fund and Transition Capital Partners. Santé was acquired in 2012 in a strategic transaction with Epic Health Services.



SpecialtyCare (SCSG), based in Nashville, provides outsourced clinical services to hospitals and health systems nationwide. SCSG provides outsourced perfusion, autotransfusion, anesthesia technician, surgical blood management, intra-operative monitoring, and endoscopy services. Petra invested \$14 million of subordinated debt in partnership with equity from Altaris Capital Partners to recapitalize the Company and to support SpecialtyCare's acquisition strategy. SpecialtyCare was recapitalized by American Securities in 2011.